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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 27- 3/2012-S&M-CM/28

Dated: 19.12.2012

To

The Chief General Managers  
All Telecom Circles/Districts  
BSNL

**Sub: Draft for Bi-Party (BSNL-RD) Rural Distributorship agreement**

Kindly refer this office letter no. 27-6/2012-SM-CM/9 dated 21.08.2012 vide which draft agreement for franchisee ship and tripartite agreement (BSNL-Franchisee-RD) under "CM-S&D Policy-2012" was issued. Various circles have sought for draft of Bi-Party (BSNL-RD) agreement.

In this regard it is stated that circle may customize the draft of franchisee ship agreement under "CM-S&D Policy-2012" so that it may be used as Bi-party agreement between BSNL – RD.

**(Upendra Bakolia)**  
**Addl. GM (S&M)-CM**